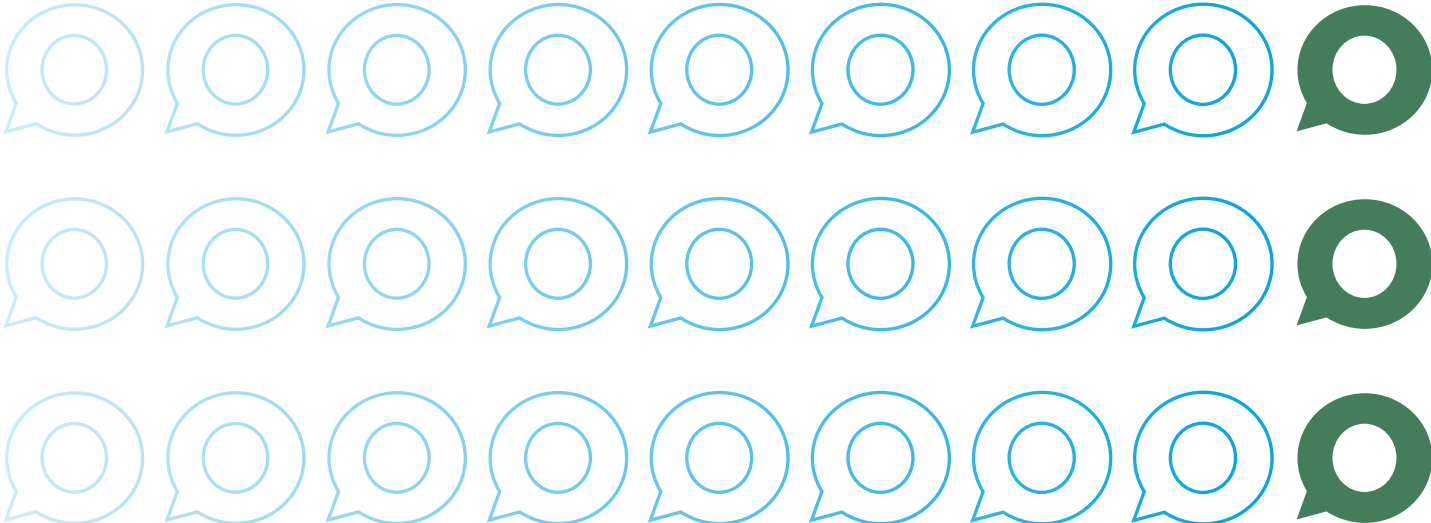


PAGABO

Simply better procurement



User Guide

Furniture Solutions Framework



Let's make things better

Public sector procurement can be challenging and time consuming. At Pagabo, we aim to make it quicker, simpler and more effective.

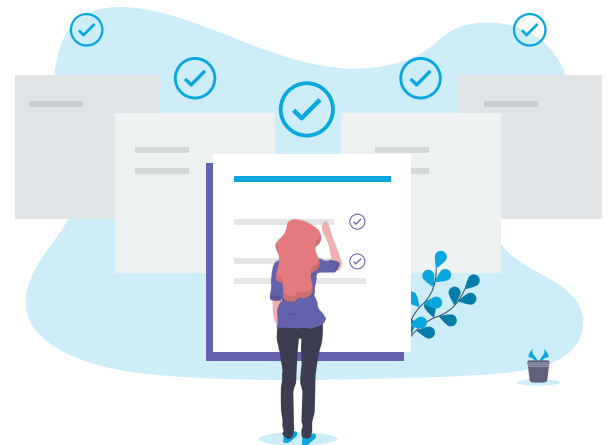
Our Framework Agreement for Furniture Solutions connects you to the right suppliers for all your furniture needs. It's free to access, easy to use and fully compliant with all UK and EU procurement law.

National Framework Agreement for Furniture Solutions

Introduction to Pagabo	2-4
Framework introduction	5
National Framework Agreement for Furniture Solutions	6

Other frameworks available from Pagabo:

- Medium Works
- Major Works
- Refit and Refurbishment
- Total Car Parks
- Professional Services
- Catering Food Supplies
- Regional Cleaning Services



Why choose a Pagabo framework?

We're a different kind of framework provider. With over 100 years combined experience in public sector procurement, we understand your challenges and work to deliver the most value possible from your projects.



Simplicity

We take the complication out of procurement, so all our frameworks are free to access and easy to use.



Stability

We monitor the financial stability of our suppliers to ensure they continue to be a safe pair of hands for your project.



Transparency

We don't hide costs. Our fees are fully transparent and charged as an agreed percentage of the overall project.



Value for Money

Our frameworks offer access to a carefully selected range of suppliers, chosen based on their reputation for quality and track record in the public sector.



Flexibility

Whether it's a Direct Award or Further Competition, our frameworks support a range of procurement processes.



Support

We provide support and advice throughout your project, from feasibility to handover through to completion.










Delivering real social value

Driving real, meaningful social value is at the heart of what we do at Pagabo. Through our unique Social Value Calculator, we are able to calculate your social, economic and environmental impact and the financial value, in real monetary terms, of that impact. Pagabo adds value through our frameworks by supporting social value at the feasibility, business case development, planning, procurement, delivery and maintenance stages of your investments.

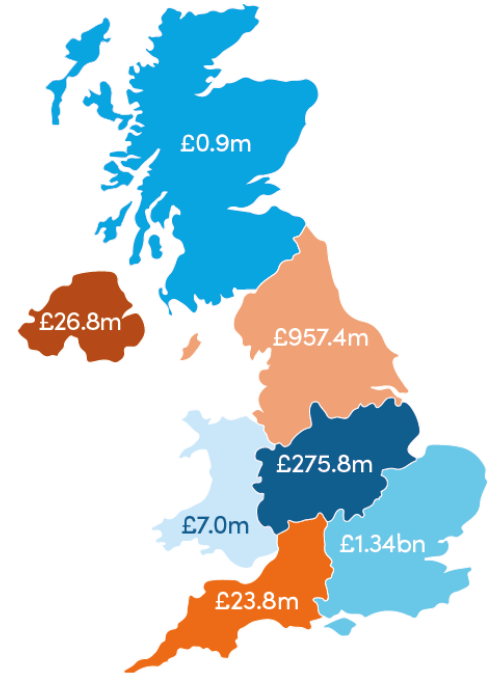
As of May 2020, our frameworks enabled £2.61 billion in social value.



Key

-  Scotland
-  The North
-  The Midlands
-  South West
-  Wales
-  South East
-  Northern Ireland

Total social & economic impact
£2.63 billion



And, as part of our ongoing account management support, we can provide you with all the information and tools you need to report on the social value impact of your project.

To find out more about social value & view the latest figures please visit pagabo.co.uk/social-value

Appointing your supplier

Whether it's a Direct Award or Further Competition, our frameworks make appointing a supplier easier and more effective.

Throughout the process, we help co-ordinate the appointment on your behalf, liaising with you, the contracting authority and the suppliers.

Client Access Agreement (CAA)

Review, sign and return the CAA (available from pagabo.co.uk)

Benchmarking

See what you could save before you switch – we will provide a free, no obligation benchmarking of your existing contracts

FURTHER COMPETITION PROCESS

Expression of Interest (Eoi)

An Eoi can be used for early engagement with our trusted suppliers and can include:

- When your procurement can take place
- When the services are required
- Estimated project value and scope

Further Competition (FC)

A FC can be issued to all prospective suppliers within the relevant lot and region. We will provide FC documentation, which will include sufficient detail to enable suppliers to submit an accurate bid.

Evaluation

Submitted FC tenders will then be assessed and compared against a pre-determined evaluation model

DIRECT AWARD PROCESS

Supplier Identified

Scope and service to be discussed

Quality & Price Checks

We will supply contractor documentation, including tendered quality and price ratios.

Service Provider Selected

Scope and services to be agreed

Framework Terms & Conditions

For the Direct Award process it is advised that the framework terms and conditions of contract are used

Contract Award

National Framework Agreement for Furniture Solutions

OJEU Reference: 2019/S 058-133632

Transforming your working and education environment

Benefit from value for money and the right supplier for all your furniture needs, with this national, multi-vendor framework.

Our flexible framework is split into 9 different lots, providing a fully compliant procurement solution for all kinds of office, classroom, residential and outdoor furniture.



Framework facts



OJEU Value
£30m



Coverage
National



Term
01/03/19 – 28/02/23



Lots
9



Suppliers
7



Contracting Authority
The Education Alliance

Lots and supplier breakdown

Supplier	Lot 1 - Turnkey Solution	Lot 2 - Loose Office Furniture	Lot 3 - Loose Classroom Furniture	Lot 4 - Residential Furniture & Accessories	Lot 5 - Dining and Café Furniture	Lot 6 - Library & Resource Furniture	Lot 7 - Fixed Classroom Furniture	Lot 8 - Changing Room Furniture & Lockers	Lot 9 - Outdoor Furniture
Bates Office Supplies		✓							
Complete Business Solutions	✓	✓	✓	✓	✓	✓	✓	✓	✓
Community Playthings			✓						
Findel Education		✓	✓						
Gresham Office Furniture		✓							
Morleys (Bicester) Ltd			✓						
Underley Furnishings				✓					

Using this framework

This framework is free to access and easy to use. To start using the framework, please complete the Client Access Agreement (CAA) available at www.pagabo.co.uk

As part of our ongoing service, we will co-ordinate the appointment and manage the performance of the suppliers on your behalf. For more information please call **01482 975883**

PAGABO

pagabo.co.uk | 01482 975883

June 2020