

# PAGABO

Simply better procurement

## User Guide

Dynamic Purchasing System for Small Works



# Let's build it better

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Getting construction projects off the ground can be challenging and time consuming.

At Pagabo, we aim to make it quicker, simpler and more effective.

Organisations right across the UK are taking advantage of our unique approach to procurement, from NHS Trusts and Education bodies to Local Authorities and Blue Light Services.

Our Dynamic Purchasing System (DPS) for Small Works connects you with trades businesses of all sizes across the UK, for projects and services up to a value of £1m. It's free to access, easy to use and fully compliant with all UK and EU procurement law.

This user guide provides all the information you need to get started, including how you can get in touch with our account management team.



# The Dynamic Purchasing System for Small Works

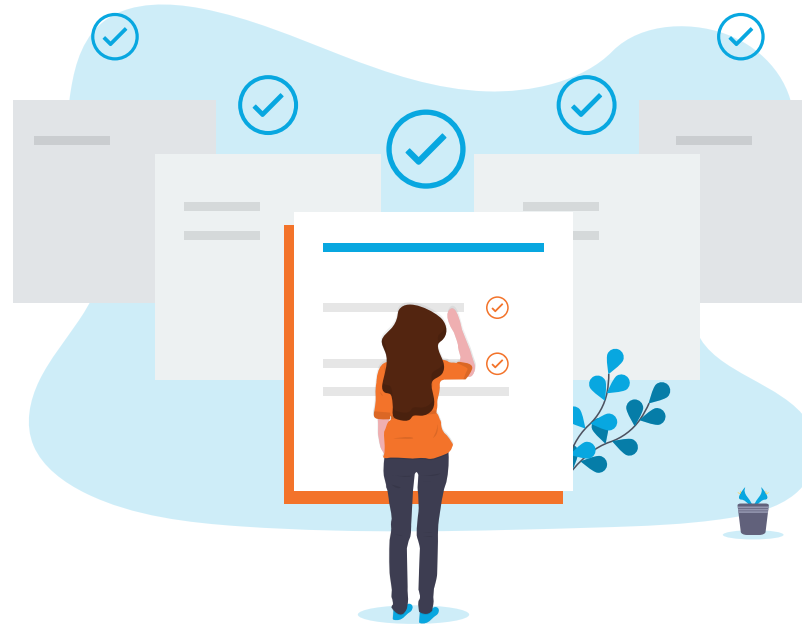
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## Other frameworks available from Pagabo:

- Medium Works Framework
- Major Works Framework
- Refit and Refurbishment Framework
- Total Car Parks Framework
- Professional Services Framework
- Furniture Solutions Framework
- Catering Food Supplies Framework
- Regional Cleaning Services Framework

**To find out more about any of our frameworks, please give us a call on 01482 975883.**



# Why choose a Pagabo framework or DPS?

We're a different kind of framework provider. With over 50 years' experience in procurement, we understand your challenges and work to deliver the most value possible from your projects.

## 3 reasons we're different:

- 1. We deliver:** When it comes to delivering the number of bids your project needs, we work closely with contractors to maximise this amount, ensuring there are sufficient options available to you and your project.
- 2. No project, no fee:** We don't believe in engagement fees. We share the risk in the early stages of the process by only charging fees once your project officially starts.
- 3. Your contract, your way:** Our frameworks and DPS are compatible with any contract type, whether its NEC, JCT or your own organisation's.

## Some other key benefits of using Pagabo:



### Simplicity

We take the complication out of procurement, so all our frameworks and DPS are free to access and easy to use.



### Transparency

We don't hide costs. Our fees are fully transparent and charged as an agreed percentage of the overall project.



### Flexibility

Whether it's a Direct Award or Further Competition, our frameworks support a range of procurement processes.



### Support

We provide support and advice throughout your project, from Expression of Interest through to completion.



### Stability

We monitor the financial stability of our contractors to ensure they continue to be a safe pair of hands for your project.



### Value for Money

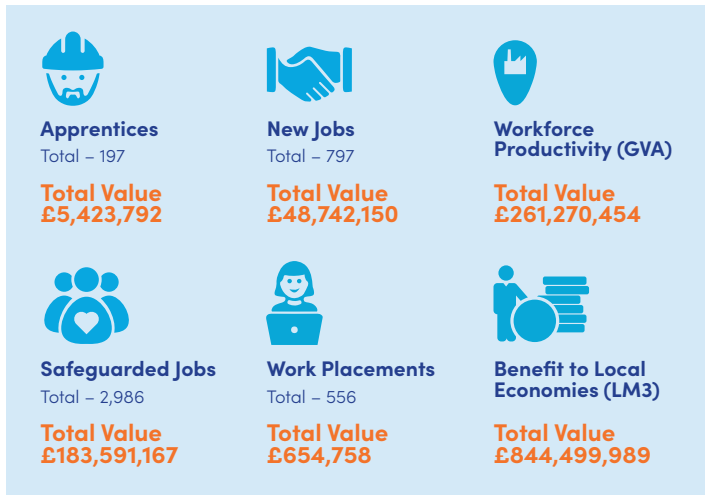
Each of our contractors has met rigorous selection criteria around quality of work and competitive pricing.









# Delivering real social value

Driving real, meaningful social value is at the heart of what we do at Pagabo. Through our unique Social Value Calculator, we are able to calculate your social, economic and environmental impact and the financial value, in real monetary terms, of that impact. Pagabo adds value through our frameworks by supporting social value at the feasibility, business case development, planning, procurement, delivery and maintenance stages of your investments.

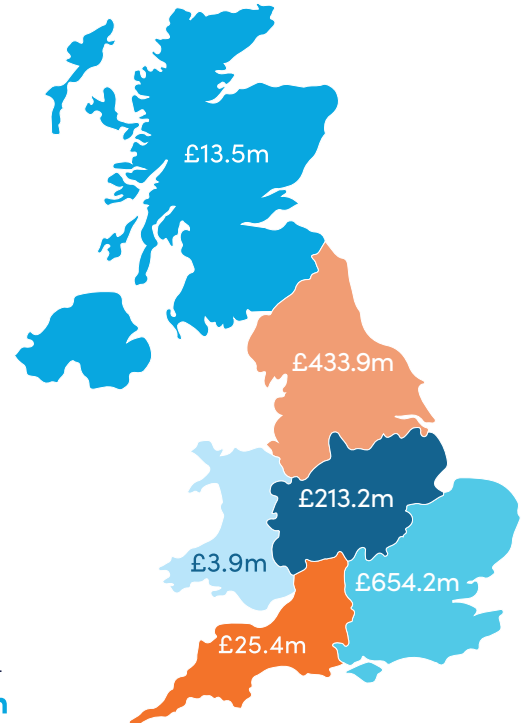
As of March 2019, our frameworks enabled £1.34 billion in social value.



## Key

-  Scotland & NI
-  The North
-  The Midlands
-  South West
-  Wales
-  London & South East

Total social & economic impact  
**£1.34billion**



And, as part of our ongoing account management support, we can provide you with all the information and tools you need to report on the social value impact of your project.

To find out more about our social value approach please visit [www.pagabo.co.uk/social-value](http://www.pagabo.co.uk/social-value)

# End-to-end support throughout the life of your contract

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Our job doesn't stop when you have chosen a framework or DPS. We work closely with you throughout the life of the project, providing support and guidance to make sure that you get the most value from your contract.

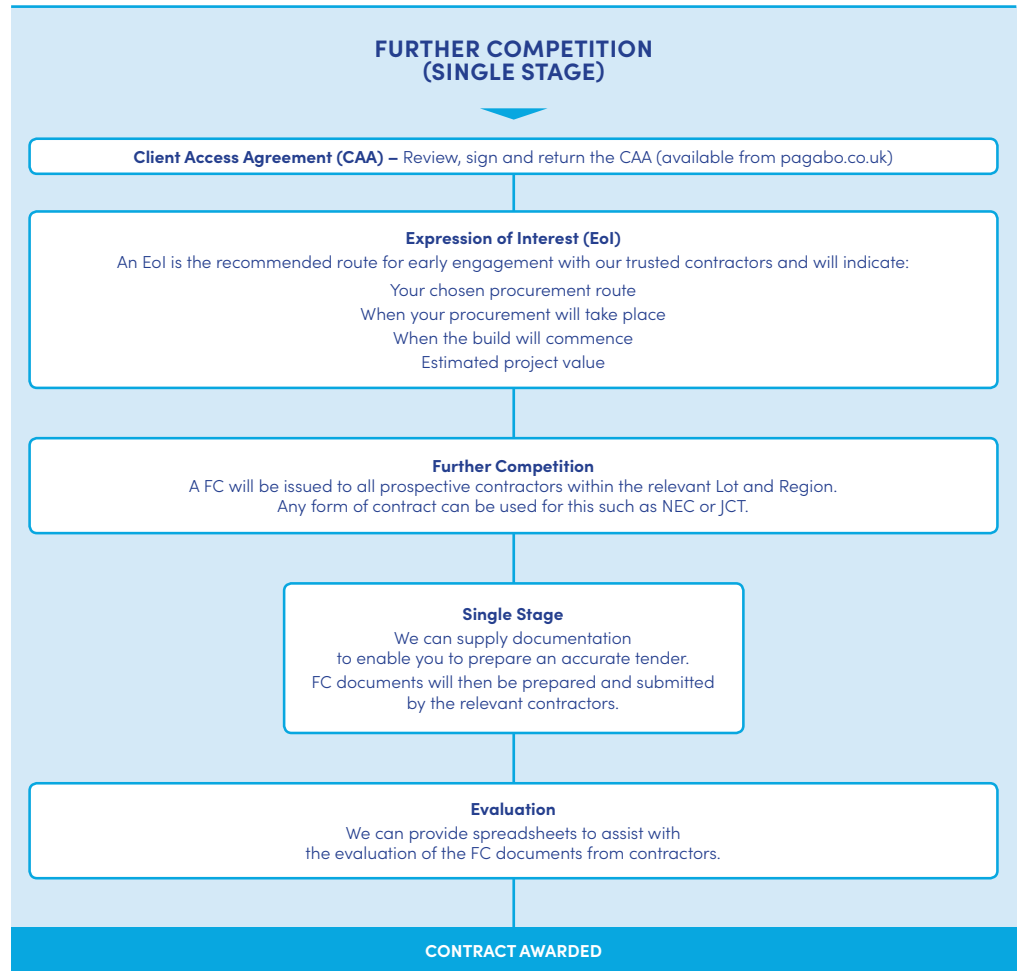


## The assistance we provide:

- ✓ Project Feasibility Assessment
- ✓ Procurement Advice
- ✓ Early Contractor Engagement
- ✓ Documentation Preparation
- ✓ Tender Process Management
- ✓ Tender Evaluation Facilitation
- ✓ Contractor On-Boarding
- ✓ Establishing Pre-Construction Services Agreement
- ✓ KPIs Management & Evaluation
- ✓ Contractor Relationship Management

# Appointing your supplier

Throughout the process, we help co-ordinate the appointment on your behalf, liaising with you, the contracting authority and the contractors.



# Dynamic Purchasing System for Small Works | Up to £1m

OJEU Reference: 2018/S 026-057636

## Build your own supply chain with easy access to approved suppliers

Make procuring for smaller construction projects easier and more cost-effective with the Pagabo Dynamic Purchasing System (DPS) for Small Works.

The DPS connects you with trades businesses of all sizes across the UK, providing an EU compliant procurement route for projects and services up to a value of £1m.

Every contractor has been pre-qualified, so you can invite them to bid for work in the confidence that they have the capability, capacity, governance and business viability your project requires.



"We were really impressed with how smooth the Pagabo DPS system worked and how much easier it made everything for NEO. We were able to offer the client a best value solution, compliantly in a really efficient way."

**Alistair Hodgson, Managing Director, Neo Property Solutions**

## Framework facts



Project Value  
**Up to £1m**



Type  
**Further Competition only**



Term  
**Until March 2023**



Contractors  
**100s regionally and nationally (across 174 regions)**



Contracting Authority  
**Red Kite Learning Trust**



## Access a full range of trades



Roofing



M & E



Fenestration  
(doors/windows)



Fire Safety



Building



Safeguarding



Asbestos Removal



Kitchen



Drainage



Joinery



Plus more



## Benefits of our DPS

### Time Saving

Our DPS streamlines your procurement project helping fasttrack the process.

### Compliance

All suppliers on the DPS are pre-qualified, giving confidence that they have the skills, governance and business viability your project requires.

### Quality & Value

All suppliers have been selected based on their ability to deliver both quality and value in the market.

### Choice

With over 100 pre-qualified suppliers, our DPS offers a range of quality options for your next project.

## How it works is simple

Using the DPS couldn't be easier and is done in 3 simple steps:

1

Get in touch with the Pagabo team via 01482 975 883 or [info@pagabo.co.uk](mailto:info@pagabo.co.uk) and let us know the detail of the project.

2

Our account management team will supply a full list of suitable contractors, all of which will be OJEU compliant and qualified for your project.

3

Begin engaging with your chosen contractors through a Further Competition with the help of the Pagabo team, before finally awarding the contract.

**To find out more about our DPS, please give us a call on 01482 975883 or visit [pagabo.co.uk](http://pagabo.co.uk)**

**PAGABO**

[pagabo.co.uk](http://pagabo.co.uk) | 01482 975883